



Institute of Marketing & Financial Training.

Presents

Online on



For Insurance Advisors

# AUTOMATIC MDRT COURSE



Starting From 18th April to 19th December 2021.

1st & 3rd Sunday of the Month

Time : Morning 9:00 AM to 11 AM (Two Hours)

17 Unique Sessions in 9 Months Course

**21 Topics**  
+  
**11 Projects**  
**Course in हिन्दी**



By Mr. Sanjay Gurnani ( CEO-imfT )  
B.com, MBA, FIII, CFP, APMP - IIM Calcutta.

**Training Material Soft Copy + NRI Business Tools  
+ Digital Certificate + Recording\***

**21 Unique Topics**

1. Professional Mission MDRT.
2. NRI Marketing.
3. HNI Prospecting.
4. Time Management.
5. Objection Handling.
6. Confidence Capsule.
7. Eleven Closing Ideas.
8. Social Media Marketing.
9. Eleven Prospecting Idea.
10. Personality Development.
11. Email Marketing Strategies.
12. Office & Staff Management.
13. Ten New Plan Combination.
14. Developing Winning Habits.
15. Sales Presentation Process.
16. Business Monitoring System.
17. Why Insurance Advisor is Must.
18. Customer Meeting Management.
19. Fundamentals of Financial Planning.
20. Idea Sharing by TOT & COT Advisors.
21. Secret Formula for Be Wealthy Advisor.

**Fee Rs. 15000/-**

**Special Offer**  
for **FIRST 30** Booking  
**Rs. 7500/- Only.**

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