



Institute of Marketing & Financial Training

Presents

Online on  
 zoom

# For LIC Advisors & Dev. Officers

## **NRI BUSINESS COURSE**



**Course in Hindi**

**MDRT-COT-TOT Through NRI Insurance Business**

## **5 Unique Sessions**

You Will Get :

- NRI Business Tools
- NRI PPT with Your Brand
- Training Material Soft Copy
- Digital Certificate
- Recording\*



By Sanjay Gurnani ( CEO-imfT )  
(B.com, MBA, FIII, CFP, APMP - IIM Calcutta)

**Limited Seats**

**26 to 30 June 2023** **7 to 9 PM**

## **15 Topics + 2 Projects**

1. How to Get **100 NRI Leads** in 1 Month?
2. **3 Secrets**, Why NRI must Invest in India.
3. Who is NRI, FNIO & OCI.
4. NRI **Prospecting** Techniques.
5. The Golden Opportunity of NRI Business.
6. NRI Business through Social Media.
7. How to Get **Benefit of GST** Exemption in NRI Policy.
8. How to do **Mail order Business** New Guidelines
9. **NRI Banking** Process for Insurance Business.
10. Which countries are better for NRI Business?
11. Complete NRI Underwriting.
12. NRI Claims settlement Process.
13. NRI Taxation Process.
14. NRI Underwriting **10 Case Study**.
15. NRI Branding Strategies.

**14th Batch**

**Fees Rs. ~~7000/-~~**

**Investment  
Only Rs. 3900/-**

**Book Your Seat Now**



**9426743252, 9428598252**