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Presents



For LIC Advisors & Dev. Officers

ADVANCED NRI BUSINESS COURSE



Course in Hindi

18 to 22 December 2023 7 to 9 PM

5 Unique Sessions

You Will Get :

- NRI Business Tools
- NRI PPT with Your Brand
- Training Material Soft Copy
- Digital Certificate
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Limited Seats

By Mr. Sanjay Gurnani (CEO-imfT)
(B.com, MBA, FIII, CFP, APMP - IIM Calcutta)

15 Topics + 2 Projects

1. How to Get **100 NRI Leads** in 1 Month?
2. **3 Secrets**, Why NRI must Invest in India.
3. Who is NRI, FNIO & OCI.
4. NRI **Prospecting** Techniques.
5. The Golden Opportunity of NRI Business.
6. NRI Business through Social Media.
7. How to Get **Benefit of GST** Exemption in NRI Policy.
8. How to do **Mail order Business** New Guidelines
9. **NRI Banking** Process for Insurance Business.
10. Which countries are better for NRI Business?
11. Complete NRI Underwriting.
12. NRI Claims settlement Process.
13. NRI Taxation Process.
14. NRI Underwriting **10 Case Study**.
15. NRI Branding Strategies.

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