

Institute of Marketing & Financial Training  
Presents

For LIC Advisors & Dev. Officers



# 3in1 Course



2nd Batch

Mr. Sanjay Gurnani (CEO-imfT)  
(B.com, MBA, FIII, CFP, APMP - IIM Calcutta)



12 to 16 September 2023  
7:00 to 9:00 PM

Training Material Soft Copy +  
Digital Certificate + Recording\*

## Investment

**Rs. 4900/- Only**  
**Very Limited Seats**  
(Course in Hindi)

Training Recording 1 Month

**Book Your Seat Now**



**MWP + Keyman + HUF**  
**5 Unique Sessions**

**- Topics -**

1. HNI & Corporate Prospecting.
2. HNI's Appointment Technique.
3. **MWP** Tool For Selling Big Policy.
4. How to Sell Big Insurance Under **Keyman, Partnership & LLP**.
5. **HUF** Opportunity to Boost Business.
6. HNI Plan Combinations.

Online on zoom



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