## Institute of Marketing & Financial Training Presents



# CORPORATE

in Hindi



For: Professional Insurance Advisors, MDRT, COT, TOT, DOs, SBAs

**Very Limited Seats** 

30 Topics + 8 Projects
In 16 Unique Sessions

#### - YOU WILL GET -

- Master KEY to meet HNIs.
- Ocrporate PPT with Your Brand
- 🛂 10 Email Marketing Value Letters
- Business Activity Tracker Tool
- 🗸 Training Material Soft Copy
- Digital Certificate
- Recording\*





Sanjay Gurnani (CEO-imfT)
(MBA, FIII, CFP, CWM, APMP - IIM Calcutta)

✓ Unique Sessions Will Be On 

ZOOM:





+91 9426743252, +91 9428598252







## CORPORATE COURSE

### 30 UNIQUE TOPICS OF THE COURSE

#### 1 Session

- 1. Why & How To Draft Vision & Mission.
- 2. Professional Goal Setting.
- 3. Mission TOT With Corporate Business.

#### 3 Session

- 6. New Prospecting Techniques For Corporates & HNIs
- 7. How To Generate Online Leads Totally Free.
- 8. How To Get Appointment In 3 Minutes.

#### 5 Session

11. How To Start Corporate Email Marketing.

#### 7 Session

 How To Give Powerful Presentation In Companies.
 Step Process Of Corporate Risk Management.

#### 9 Session

18. Employer Employee Insurance.

#### 11 Session

21. Niche Marketing.
( MWP Act + Professional Risk Mgt. )

#### 13 Session

- 23. 4 Business Projects For Doctors, Businessmen, Salaried People & Professionals.
- 24. Fast Track Closing Techniques.

#### 15 Session

- 28. How To Get Endless HNI References.
- 29. Business Activity Tracking System.

#### 2 Session

- 4. How To Develop Winning Habits.
- 5. How To Develop Corporate Personality

#### 4 Session

- Professional Time Management & Office Management.
- 10. International Business Through QROPS.

#### 6 Session

- 12. Conduct Online Business Meetings With Confidence.
- 13. How To Get Dignified Entry Into (Pvt. Ltd, Partnership, LLP, MSME)

#### 8 Session

- 16. Corporate Value Letters For HNI Prospects.
- 17. 3 Diamond Projects On Self Transformation.

#### 10 Session

19. Become 100 Crore Club Member. (Keyman + Partnership + LLP Insurance)

#### 12 Session

- 21. 5 Plan Combinations For HNI Business.
- 22. How to Read Corporate Balance Sheet.

#### 14 Session

- 25. Learn Best Practices For Customer Retention.
- 26. How To Process Big Proposals Successfully.
- 27. Challenge Management Techniques.

#### 16 Session

30. Revision Of Entire Course.



30 Topics + 8 Projects In 16 Unique Sessions

DON'T MISS THE OPPORTUNITY BOOK YOUR SEAT NOW.



+91 9426743252, +91 9428598252





